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Editors Comments

Hello & Welcome to Issue 672 of Industrial Solutions UK!

The team at Industrial Solutions UK has been working extremely hard to bring you an issue that is full of innovative and exhilarating companies and we are very excited to share their success and achievements with you.

We have searched the length and breadth of the UK to bring you some of the most ground-breaking innovations and this month, we are overjoyed to be highlighting the activities of CAMB Machine Knives and Interface Force.

Firstly, we would like to focus on the accomplishments Interface Force who this month features on our front cover!

Secondly, we are featuring CAMB Machine Knives with the 'Commitment to Excellence' profile following their impressive performance over the years. For more information, turn to page 17.

I hope you enjoy reading this issue of Industrial Solutions as much as we have enjoyed bringing it to you. Happy reading and we hope to see you for the next edition!

lan Hayward, Editor INDUSTRIAL SOLUTIONS UK

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Production Manager T 0121 241 8788 production@solutionspublishing.co.uk Industrial Solutions UK is based on the belief that our customers needs are of the highest priority and the utmost importance, with this in mind our team of highly dedicated staff work around the clock to make sure that those needs are always met.

For more information or format requirements, please see our **Media Pack**

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How much could you save by automating warehouse cleaning? Before installation After installation

The warehouse of the future is already a reality today. In all sectors of the logistics industry, businesses are having to be smarter, faster, and more reliable than ever in order to fulfil consumer demands – with many using smart technology, IT and automation to keep up.

Automation also means new processes and many automated processes rely on sensors. And when these sensors become blocked, all of your productivity gains go up in a cloud of dust. You could just spend more time, effort, and money keeping your warehouse and stock as clean as possible.

Or you could simply automate your cleaning too.

All you need is a few specialist air purification units dotted across your premises. You can reduce dust in your warehouse by as much as 80% – and save up to 70% on your cleaning costs. And that's before you factor in the benefits of fewer returns, fines, and complaints from customers about dusty products.





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Our CleanAir Max is an industry first: a hightech industrial air purification system that reduces warehouse dust quickly and efficiently. A custom-built solution to suit your requirements, saving your business time and money, revolutionising work environments, and quickly paying for itself.

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AUDA are proud to present the world's first mobile, ultra-deep chest freezer – the LAUDA Mobifreeze. Our commitment to reducing our impact on the planet, without compromising on reliability, is exemplified in our latest product.

The Mobifreeze guarantees safe and reliable deep-freezing. The mobile ultra-deep freeze chest freezer with active temperature control ensures that the cold chain is reliably maintained in intralogistics and for the inter-factory transport in road logistics. Thanks to excellent insulating properties, the ultra-deep freeze chest freezer is the perfect solution for transporting delicate and temperature-sensitive materials.

We are proud to announce that this chest freezer gets down to -86°C without the need of hazardous dry ice. As well as providing protection for the environment,

the risks of personal safety are also alleviated.

The re-chargeable battery is another environmentally friendly feature of this unit. High performance and integrated into the unit, it only takes a short time to charge up and can run for hours at the lowest temperatures.

This unit also boasts modern refrigeration technology and high

insulation quality – vacuum panels with impermeable foamed polyurethane insulation provides high temperature stability with low power consumption. The interior consists completely of high-grade stainless steel and reliably prevents the cover seals from freezing on. The environmentally friendly, future-proof operation principle using natural refrigerants without dry ice provides independence from consumables and phase-change materials.

The Mobifreeze is also highly versatile in a range of environments including:

- Intralogistics: Including all processes from incoming goods and storage to internal transport and outgoing goods. Our mobile ultra-deep freeze chest freezer secures the cold chain during transport.
- Cold Chain Logistics: The transport of temperature sensitive goods poses major challenges for everyone involved. The Mobifreeze provides significant advantages in this segment of low temperature management through several ways. Transportation without dry ice, ideal product temperatures and active cooling.
- Hybrid Use: The bridging of transport phases is guaranteed by the active powered deep-freeze storage and excludes the health risks of continuous filling with dry ice. Flexible changing from storage to transport without transfer processes allows product-friendly logistics without the risk of damage and contamination.



If you're eager to learn more about what the Mobifreeze can do, or want to hear more about our other temperature control products that are helping the environment and a host of other industries including; biopharma, chemical, hydrogen, automotive and aerospace, to name but a few – don't hesitate to get in touch today using the information below:

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Oliver Twinsafe Valves Supplied for MEG Injection Pump Systems

liver Twinsafe is to supply Double Block and Bleed pipeline valves for use on Monoethylene glycol (MEG) injection pump systems. MEG is a widely used hydrate inhibitor designed to reduce the risk of hydrate formation in pipelines that could cause blockages.

The order includes a batch of 2 1/16" API 6A 5000psi Double Block and Bleed valves in A182 F55 Super Duplex material that have been dynamically tested to meet the requirements of API 6A PSL level 3. In addition, the valve designs were pre-qualified to API 6A PR2 Appendix F, which involves multiple cycle testing at low, ambient and high temperature with zero leakage allowed across the valve seats throughout these cycles.

A number of Oliver instrumentation valves have also been ordered, taking the total number of valves supplied for this offshore project overall to over 300 with more valves in the pipeline.

For information on how Oliver Twinsafe can provide pipeline valve solutions for your project, telephone: +44 (0)1565 632636 or visit our website at: www.valves.co.uk



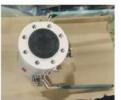
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Oliver Valves Limited, Parkgate Industrial Estate, Knutsford, Cheshire WA16 8D

Oliver Valves secure £890k order for Modular Wellsites

liver Valves secured a £890,000 order to supply Double Block and Bleed valves in Alloy 625 material with a reduced overall length of 240mm and are to be fitted to Modular Wellsite Packages.

Wellsite packages are integrated skid-based units that house all the equipment between the Christmas tree and the production header. The skids are expected to be installed near the respective wellheads to control the flow and pressure of oil or gas. They include; wellhead shutdown panels to control the wellhead valves, power distribution system with single phase and 3-phase power distributed to modules across the well site. A huge chemical injection system for flowline protection against corrosion, sampling pots to facilitate fluid sampling, and flow lines fitted with instrumentation valves that



measure temperature and pressures.

Oliver Valves are to manufacture 240 custom-made valves that are to be shipped to site over the next few weeks.

To find out how Oliver Valves can custommanufacture your valves, contact us by telephone: +44 (0)1565 654089, email: sales@valves.co.uk or website: www.valves.co.uk



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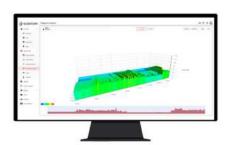
or more than five decades, health and safety practitioners have turned to noise monitoring equipment such as handheld sound level meters and personal noise dosimeters to assess noise levels in the workplace. However, with more and more businesses choosing to operate from multiple sites as opposed to across one site, it's possible that these more traditional methods of noise measurement and monitoring may no longer be the most efficient.

Quantum; the future of noise measurement

Quantum Indoor from Cirrus Research is a powerful noise monitoring solution with built-in cloud connectivity, perfect for continuous occupational noise monitoring, identifying the source and type of noise that is occurring, and highlighting where noise control measures are required.

With this instrument, it has never been easier to measure and monitor workplace noise continuously and remotely across one or multiple sites.

The cloud technology that is built into the Quantum instruments allows health and safety practitioners to connect multiple noise monitors on one account, allowing for data from each noise monitor to be viewed and assessed on one platform. This creates a network of interconnected instruments, whose data can be viewed and analysed side-by-side, removing



the need to download information from separate handheld instruments one-by-one.

Additionally, Quantum indoor provides a constant ear to the ground, offering live and historical data round-the-clock that practitioners can access from anywhere, at any time and on any device. Whether users are on the other side of the planet to where the instrument is installed, or they're stood in the next room, the data is always accessible on demand via the online Quantum portal, powered by MyCirrus.

With a network of cloud-connected noise monitors, the need for users to be physically on-site to measure noise levels is vastly reduced. Cloud-connected monitors, such as Quantum Indoor, can be installed and left to do their jobs completely unattended. They can then be configured remotely to send users real-time alerts when noise events occur, which provides greater control to health and safety practitioners in the workplace.

With Quantum Indoor, you can:

- Link multiple units to form a cloud-connected network of noise monitors to make viewing the full picture of your workplace noise impacts easier.
- View your live and historical data in the Quantum portal anytime, anywhere around the world on any device.





- Create numerous audio triggers and notifications based on your personal set of conditions for acceptable noise emissions, and receive these notifications via email, SMS or push notification.
- Use the frequency analysis screen on the Quantum portal to further view and analyse your noise data and better understand the exact nature of the noise.
- Create detailed reports directly though the Quantum portal based on direct data captured by your Quantum Indoor units.

The Quantum Portal; powered by MyCirrus With the Quantum Portal there are no fixed fees or set up charges. With Cirrus Research, users are offered subscription packages that are flexible to fit in with your noise monitoring programme and your preferred level of usage. These flexible plans means that you have the ability to change your subscription up or down on a monthly basis.

Powered by MyCirrus, this portal is suitable for all Quantum noise monitoring devices, and can also be used with other instruments such as the Cirrus Research Environmental Noise Measurement Kits.

Subscription tiers available to users are:

- Standard subscription: supplied as standard for 1 year and perfect for teams who need to analyse and report on noise events.
- Pro subscription: For large teams who need access to noise frequency data, customisable data views and detailed reporting.
- Data retention only: Perfect for anyone who does project work and needs to store their data between jobs.

Complement your existing noise management programme

With the ability to provide a greater level of control, make more intelligent decisions and reduce the need for unnecessary travel between multiple workplaces, Quantum Indoor is the perfect cloud-based noise monitoring instrument to complement your existing noise management programme.

Say 'hello' to Quantum today and speak to the Cirrus Research noise experts to learn more.

Contact T +44 (0)1723 891655 sales@cirrusresearch.com www.cirrusresearch.co.uk

Model A36R Absolute Encoder

he Model A36R Absolute Encoder is designed for high performance in a compact mechanical package. The use of blue LED and reflective technology along with excellent shock and vibration ratings make it a highly versatile encoder. Available with bore sizes up to 10mm and a wide selection of flexible mounting options, with BiSS C or SSI communication protocols, it is especially suited to applications where an encoder needs to retain position information after power-off scenarios.

The Model A36R absolute thrubore encoder offers:

- Up to 22-bit single turn/24-bit multiturn resolution
- Thru-bore or blind hollow-bore styles BiSS C and SSI communications
- 36 mm diameter housing, 25.4mm (1.000" depth)
- Operating temperature range of
- -40°C to 120°C Optional battery/backup power interface for data retention in the absence of primary power

Reflective Technology

The central component of the reflective technology architecture is an innovative system-on-chip optical device. This device integrates a blue LED emitter and a sensor into a single package, accompanied by a range of on-chip programmable encoder functions. This technology offers significant benefits



over the traditional optical transmissive

- Compact Design: Unlike transmissive technology, which necessitates two separate PCB assemblies, this technology requires only a single PCB assembly. This reduction in hardware complexity and space requirements is a notable advantage.
- **Signal Clarity and Precision:** The inclusion of a blue LED with a short wavelength in the integrated package enhances signal contrast and minimizes jitter. Furthermore, the proximity of the emitter and sensor within the same assembly significantly reduces optical crosstalk.
- **Versatile Position Detection:** Unlike many magnetic encoders that rely on magnets positioned at the end of the encoder shaft to detect position, this technology enables off-axis position detection. This versatility allows for a wider range of mounting options, including those suitable for thru-bore style shafts.

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Electrical Products

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hy can you never find a power socket where you require one? The SIMONBOX is an IP66 rated (Weatherproof) single socket floor outlet, designed for installation in hard floor and patio areas, which have an occasional power requirement. When closed and not in use the unit achieves its IP66 rating. When open and in use, it is IP20 rated. The SIMONBOX is installed in a wide range for installations including Tennis and Football Stadiums, Airports, Car Showrooms, Department Stores and John & Janes back garden! No

more trailing cables and trip hazards, the SIMONBOX delivers power to where it is required. Available in either a stainless steel or brass finish the top section is available in a range of socket options. There are 2 back box options for screed or raised floor installation, such as decking.

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Clean Air Environmental Ltd. COZICOT, 156 Coleshill Road, Water Orton, Birmingham B46 1QE

ECO PHYSICS AG develops new three-channel chemiluminescence analyser (NO/NO₂/NH₃)

CO PHYSICS AG offers innovative analytical solutions for measurement tasks in the fields of environment, health and process control. Using its vital expertise and technology to contribute towards environmental preservation, human health, and industrial innovation, ECO PHYSICS' interdisciplinary research and development team work tirelessly to deliver the best customer orientated and tailor-made products and services for the industry.

Founded in 1990 through a management buyout, ECO PHYSICS stands strong today as an independent Swiss shareholder's company with an active board of members who are committed to the future growth and success of the company. We spoke to Dr. Grischa Peter Feuersänger, Head of Sales & Marketing who explained how the past 12 months have fared.

"We have received a positive recovery post pandemic. Many public projects were reopened which generated a lot of opportunities for new references. The war in East Europe is a new tough challenge to overcome, especially for companies that rely almost completely on importing parts and exporting their finished products. But the main challenge for all of us has particularly been the manufacturing costs, shipping routes and exchange rates. Since 2022, we have used this time to expand our product portfolio and modernise our production line. New staff has been hired for production and R&D, and we have rearranged the



supply chain due to the rise in production costs. We have adapted our yearly forecast to cater to this, we know it will be hard, but optimisation is our current goal."

Knowing there is no quick fix to economic changes, ECO PHYSICS is determined to continue innovating and has developed a new three-channel analyser based on chemiluminescence. As an upgrade from the The nCLD AL2, The nCLDAL3/8555 CY analyser is the next generation in high precision nitrogen oxide measurement. Unique in speed and reliability, the nCLDAL3/8555 CY is modular designed and capable of simultaneously NO, NO₂, NO_X, NH₃ and NOX-Amines. The new and intuitive graphical user interface also individually displays and connects to other instruments' data.

Overall stability and reliability are lifted to a new level. The optional electro-mechanical

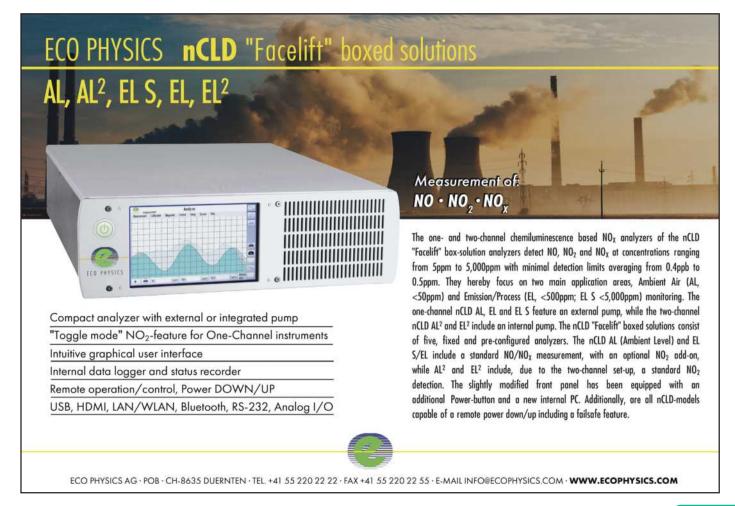
bypass system balances out even the fastest of pressure variations occurring in the sample flow. Furthermore, the analyser is adaptable to numerous non-standardized applications and the calibration of the unit runs quickly and automatically with all necessary data available anywhere at any time. Its user friendly, compact, modular, and intelligent hosting its own CPU whilst enabling interaction with other CPUs by BUScommunication.

Additionally, ECO PHYSICS has also been developing upgrade kits for all its existing products to help counteract some of the problematic complications the supply chain has caused. "We have used this chance for some substantial upgrades in hardware, software and gas flow controls," added Dr. Grischa Peter Feuersänger.

Going forward, ECO PHYSICS is excited to continue working on optimising production workflow whilst simultaneously expanding its current portfolio and developing new technologies.

In closing, we asked Dr. Grischa Peter Feuersänger how the company felt receiving our award. He responded, "We are extremely honoured to be nominated, thank you."

T +41 55 220 22 22 info@ecophysics.com https://www.ecophysics.com



Trace heated 'v' tepid water

When handling hazardous materials in factories, laboratories, or other workplaces, there's a lot of factors to consider in assuring personnel safety, with much of industry still assuming that a trace heated shower will deliver tepid water this is simply not the case. Trace heating only protects the shower from freezing.

ANSI 2014 states that the water temperature delivered by safety equipment should be 'tepid'. Tepid is defined to be between 60°F (16°C) and 100°F (38°C). Many COSHH sheets state the requirement for a casualty to remain under a shower for at least 15 minutes to be washed off satisfactorily. The necessity to therefore provide 15 minutes or more of tepid water is absolutely vital as getting doused in cold water can not only cause thermal shock it will actually close the pores thus trapping the contaminants in the skin.

A tank shower is possibly the most effective solution to ensure tepid water is guaranteed as by the very nature of being able to store water means operationally it is not affected by interrupted or low water pressure. Regardless of ambient or incoming water



temperatures the shower will deliver a guaranteed 15 minutes of tepid water at 76 litres per minute as recommended by ANSI because the stored water can be effectively managed.

More sophisticated methods are now available to enable the tank to be heated but to include a visual water temperature display, water temperature alarm and power failure alarm.

Aqua Safety Showers International Ltd is offering no obligation help and advice for companies both large and small on how to operate within the latest ANSI Z358.1-2014 recommendations.

Please visit: www.aqua-safety.com for contact details and more information.

AQUA Safety Showers, experts in our field

When it comes to the safety of workers out in the field, we are the people to contact when it comes to emergency safety showers and eye wash stations. It isn't just about the end product. We will recommend and advise you on the best safety shower solution to suit your requirement. As there is no one-fits-all approach we have the flexibility to adapt or modify our units in our manufacturing facility in Great Britain.

Our range of emergency products and equipment offer protection against serious injury and are all built to exceed ANSI/EN safety standards.

While we hope there is never the need for your safety showers to be used, having one is imperative on site should be working around harmful substances.

Our goal is to create essential pieces of equipment that become the standard in every laboratory and facility that uses harmful substances.

Are you properly prepared in case of an emergency?

Aqua Safety Showers can keep your workers safe with our wide range of products and units available. For a bespoke quotation or free site survey,



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Our highflyer is our T\$1500 unit (https://aqua-safety.com/product/1500-tank-shower).

This unit guarantees over 15 minutes of tepid water without the need for a mains water supply. It can be situated indoors or outdoors and in either hot or cold climates. Temperatures are maintained around 18-20°C when heaters (and chillers) are fitted.

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During the past number of years along with its parent Company Anua Clean Air International limited and Italian Sister company Air Clean SRL we have been very active in the UK, Ireland and in overseas markets including Italy, France, the Middle East, China and the US. International Reference projects include Dual Pass Monashell Installations in Riyadh, Jeddah, Laguna



Lake in the Philippine's, Coimbatore in India, and Sindos in Greece. For our new CrumRubber technology we have supplied new installations in the Canary Islands, China, Oman and UK and Ireland. We are also currently working with Air Clean USA on the delivery of a number of new installations for the US market.

Anua Clean Air International also specialise in Equipment Health Checks and process optimisation and media replacement services. Oner the past number of we have continued to perform System Health Checks and media replacement services on the many hundreds of Worldwide Monashell Installations.

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To enquire about the current office availability at Hanover House, please contact Jean Barlow directly on **07789 348817** or email **jean@hanoverbc.co.uk**

Hanover Business Centre provides us with an ideal base and a perfect location to service our North Wales clients from. We've been tenants for several years and have benefitted from moving between office space within the building as our business has grown.



Online Business For Sale

BUSINESS FOR SALE

Itchy Horse Company Ltd was formed not only to supply the best solutions but also to offer expertise and advice with no obligation, as we fully understand the distress caused by this condition to carer/owner and horse.

We have extensive experience with Sweet-Itch, owning three horses with the condition, and also having many years as manager of The National Sweet-Itch Centre giving help and advice.





Please call 01352 840333/07825 152490, email info@itchyhorse.co.uk or visit itchyhorse.co.uk

Hand protection that is a cut above the rest

Since the company was established in 2020, its mission has been to bring change to the end-user experience in selecting and buying industrial gloves, gauntlets and sleeves (PPE). As the designer and manufacturer of such an innovative range of quality industrial hand protection that is available for all industrial applications, Manosun is breaking the mould of traditional offerings with a core range of hand protection that are safe and the perfect fit for anyone that requires PPE.

"We believe our services outweigh that of any competitor because as well as our core-range of products, Manosun offers a quick turnaround product development process where we evaluate the end-user's processes and tweak/develop a more fit for purpose product. As well as our FOC site-survey to enhance any risk assessment, we also add volume to any work operating procedure," stated Steven Patterson, Country Manager UK & Europe.

Manosun breaks its products down into three category's that ensure excellence, longevity and value for money. Each product is made to the highest 'Quality' meaning only the best quality materials and yarns are used to ensure a long-life product that can be used over again without wear or tear, and that also give comfort to all users. 'Service' - Manosun prides itself on its quick

turnaround service whether than be an order process, sample request, or site survey. Lastly, 'Value,' Manosun believe that not only does the cost-in use value matter but also its business values too. "We work closely with our distributors and end-users to nurture them in a partnership arrangement that supports each other's enterprise," added Steven.

Manosun's current portfolio consists of a large range of hand protection products where it works with all end-users including globally known brands such as Nissan, JDR Cables, and SUEZ. Also part of its service, Manosun will survey any work environment, advise on the correct

level of hand protection needed or if needed, and will even develop a brand-new product to the exact requirements of the customer.

For the past 12 months, Manosun has been concentrating on the growth and awareness of the brand. It's initial approach to 2023 was to increase the awareness its products and dedicated a quarterly plan that would see them employ two new field sales persons in Q1. The first started on May 22nd and the second will start in the following six months.

From there, the plan is to keep moving in an upwards trajectory for the rest of 2023 and beyond. "Moving forward, we will continue to grow our range of products. In 2023, we launched the Manosun BASIC range (not yet on the website). This is a range of gloves that contain rPET created from recycled materials (Plastic) to make industrial Polyester, each pair of gloves contains on average 36% recycled materials. Having a commitment to excellence means everything to Manosun, which is why we work with the BSiF as well as local networking and support groups NEAA (North East Automotive Alliance) and the AMF (Advanced Manufacturing Forum) to learn and adopt Best Working Practise from local industry as well as National and European requirements as a PPE provider/manufacturer currently instructed by the BSiF."

Contact Steven Patterson: T +44 (0)7468 904409 steven.patterson@manosun.co.uk www.manosun.co.uk



OUR GLOVE RANGE **Manosun Hand Protection** A manufacturer and designer of industrial safety products Manosun was created during the 2020 global pandemic when industry took an all-time low in productivity · Located in South Tyneside, the co-creator of the brand has over 16 years of industrial product development and 15 years within SPECIALITY manufacturing including Health & Safety · Our aim is to target the huge UK manufacturing sectors as well as power generation and conservation and offer a quality service, product and development ability, not all solutions can be found off the shelf · We work with your traditional distribution supply chain so no need to work outside of any contractual obligations, your are free to develop and select your PPE requirements Manosun Ltd is also a member of the BSiF a sign and seal of quality

Tel: 0191 300 8699

Email: admin@manosun.co.uk

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Talk to Manosun for all of your hand protection needs.

BUILDING UPDATE

ISSUE: 672 February | www.solutionspublishing.co.uk



MAKING HINGES SINCE 1790 100% UK MANUFACTURED

Gold & Wassall are the UK's No.1 manufacturer of hinges. We provide a fully comprehensive manufacturing service, which enables us to offer any hinge, for any application.

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Please check our new website: www.goldwassallhinges.co.uk Email sales@goldwassallhinges.co.uk Telephone 01827 63391











Exciting News: Gold & Wassall's new website is live!

ere at Building Update, we are thrilled to announce the launch of the brand-new Gold & Wassall Hinges website!

The new website has been a long-term project for the team at Gold & Wassall, who after months of hard work and dedication are overjoyed to see this project finally over the line.

Explore the updated design, user-friendly interface and exciting new features all designed to enhance the user experience.

As well as now making it possible to download CAD drawings and 3D models of each hinge from the website, Gold & Wassall has also introduced a new 'Hinge Finder' that allows the user to narrow down suitable hinges based on their required dimensions. Simply choose your hinge type, hinge length, open width, thickness, and pin diameter, and your results are shown instantly. This will help customers utilise the full range of hinges, and show hinges that they might not have found or considered previously.



You will find on the new website a clearer and cleaner way to scroll through their vast range of hinges from continuous/piano, butt & backflap, standard, lift-off, and special purpose to heavy duty and bespoke made to order hinges.

Furthermore, using the company's automatic section on the website that contains eight lines of automated machines, Gold & Wassall is able to make hinges quicker and to almost any length. The company

also maintains the specialist tooling for these machines which can complete multiple operations in each press.

Please note: Gold & Wassall is the only hinge company whose hinges are UK made and all of Gold & Wassall Hinges' stock is available for immediate dispatch.



Based in Tamworth, Staffordshire, Gold & Wassall manufactures all its own hinges out of its in-house purpose-built factory where it also ensures that every product goes through a rigorous testing procedure and receives the upmost attention to detail before being sold. The company prides itself on its customer service and aims to treat every customer fairly and with respect.

The new website also keeps customers informed on the latest news, events and promotions with regular blog posts. The hard-work and expertise that has gone into the creation and deployment of new website will be instrumental in bringing Gold & Wassall's vision for the next few years to life.

Explore the new website and discover all that Gold & Wassall has to offer below: https://www.goldwassallhinges.co.uk/homepage





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Elevate your business to the next level

In this issue of Building Update, we have selected Elevate Software as our Company of Choice.

Construction project management can often be arduous, requiring smooth communication flows between chief architects, main contractors, chartered surveyors and sub-contractors. With stringent health & safety and contractual laws, alongside urban planning laws and biodiversity considerations, it is essential that project management runs smoothly to avoid undue delays in constructions.

Steve McGowan is the manager of Elevate Software, with extensive prior experience working in construction, from apprentice joiner, to subcontractor, contractor manager and consultant, under his belt. During his working experience, he noticed that the information flow was key to successful project completion and conversely, the



opposite caused frustrating delays.

"Elevate software can provide real-time updates, directing everyone on actions and this results in the team, prioritising their time and becoming more productive."

"Elevate Assist is a standalone software solution connecting everyone under one digital hub and is exceptionally user-friendly."

"Busy professionals are asked for requests for information (RFI's) daily on multiple projects and with higher management now often working remotely, they need updates quickly in real time, at the touch of a button. Elevate Software does all that and much more," explains Steve.

This smart software design was first market tested in 2007 and was shortlisted for Best Newcomer to Show at The Interbuild Trade show at the NEC to impressed industry professionals.

For more information, contact Steve McGowan on the details below: T 01962 761693 M 07824 724377 steve@elevate-software.co.uk www.elevate-software.com



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Quality and service count: Customised doors and panelling

Pandor is a leading manufacturer of customised doors and panelling across the UK to sectors such as commercial buildings, offices, hospitals and flats.

Established in 2014 by Mike Hill, the company has grown exponentially over the last nine years, priding itself on supplying exceptional customer service and high-spec products. Mike has expertise in the industry having worked in the fire door industry for over 40 years and along with his team is happy to provide customers with bespoke orders.

Pandor has production facilities in Sittingbourne, Kent and offices in London. We chatted with founder and director, Mike to find out more about the company, "We specialise in made-to-order client requirements for fire doors, decorative doors, frames and other associated items such as screens and windows."

"Our speciality though due to my background, is certified fire doors and door sets and we pride ourselves on a personal and prompt service with quick lead times on manufacturing."

"The COVID-19 pandemic set us back of course, as the construction industry ground to a standstill. We soon restarted though and have been ever busy, focusing on adding new services in the near future. Our unique selling point is our investment in modern machinery across the board, ensuring that we always produce the highest-quality products. These



include a Holzher 5 Axis CNC Twin Bed Router, heavy-duty sanding machine, veneer flow line press and first-class lipping and edge banding."

Fire doors are integral to optimised passive fire protection systems across industrial, commercial and domestic buildings in the UK. Precision-designed primarily to mitigate against the spread of fire, smoke and toxic gases from one area to another, fire doors allow occupants, whether residents or workers extra time to evacuate accordingly. A secondary factor is that compliant fire doors give firefighters more time to arrive at the scene of the fire and control the fire, before it spreads further. Using a system of compartmentalisation, with fire doors lined throughout in corridors or stairwells, can create fire-resistant barriers in a high-rise block and importantly help slow down the spread of fire and smoke.

Fire doors are given FD ratings from 30, 60, 90 to 120, with FD30 being the most common choice. This

typically gives 30 minutes fire safety protection, in the event of a fire.

Following the tragedy at Grenfell Tower, North Kensington where sadly 72 residents died, the subsequent Fire Safety (England) Regulations in 2022 came into effect on 23rd January 2023. With all eyes on optimised fire safety, Pandor can manufacture customised fire doors, in accordance with FD30, 60, 90 or 120 certifications.

"Our fire doors can be laminated, painted or decoratively veneered and our acoustic doors can also be fire rated. The acoustic door ratings are certified based on how well the sound is contained in the door itself. The doors are tested to different decibel (dB) levels, dependant on the end location, with the higher the acoustic rating, namely the louder the sound it can contain. For example, the acoustic rating for doors in residential flats is 29dB, raising to 30dB in a typical school classroom."

"We supply fire-rated panelling if required, in stock and cut sizes, with a choice of veneer, laminate or paint finishes. Finally, our door frames are manufactured to customised order, with clear or paint finishes," added Mike.

For more information, please see the details below: T 0208 2797611 M 07909 530007 mike@pandor.ltd http://pandor.ltd





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Number one choice for recycled plastic building materials

n this issue of Building Update, we have chosen Kedel as our Eco-Friendly Plastic Products Company of Choice 2024.

Kedel is a family business founded on ethical and ecologically sound principles. Dedicated to making sustainable living attractive, Kedel believe that by incorporating sustainable recycled plastic products into personal and working environments, it can create a happier, healthier and infinitely more sustainable future for generations to come.

Established by three brothers, Kieran, Dermot and Lewis Walch, Kedel is based in Burnley and supplies nationwide. We spoke to Lewis, who explained more about the company. "We manufacture plastic wood made from waste polystyrene, and we are also suppliers of many other types of recycled plastic profiles from other manufacturers. We stock tongue and groove boards, plastic sheet materials, decking, cladding, ground reinforcement and drainage grids, fencing and gates. In addition, we make a wide range of outdoor furniture often combining different types of recycled plastic into one product. These products

include benches, tables, picnic tables, notice boards, to name just a few. We also offer design services and have a large flatbed CNC (computer numerical controlled) machine for cutting and shaping to the CAD design parameters supplied by our customers or created for them by our in-house design team."

As specialists in building supplies and outdoor furniture, one of the main benefits of the products and services provided by Kedel is the long-term investment advantages of recycled plastic. Using recycled plastic not only greatly contributes towards the reduction of carbon footprint, but companies will see a significant reward on their return.

"It never rots, so if you build fencing or decking with it, you only do the job once in a lifetime. There's no cost of ownership, no maintenance - no costs for labour and materials, or for that matter, replacement costs.

Wood is becoming increasingly expensive and difficult to source, and needs constant attention to avoid deterioration. Yes, the initial costs for recycled plastic are higher, but over a 25-year period, a study by WRAP (Waste Resources

Action 2000 proved it to be a more cost-effective material due to the product's extended longevity and zero maintenance properties.

Programme), in

'Your Housing Association' in South Manchester installed plastic fence panels made from Kedel's recycled plastic about 10 years ago. They haven't had to replace a single fence panel since!" said Lewis.

In the past, Kedel's plastic wood has been named 'Best Recycled Product' at the National Recycling Awards and is an ideal maintenance free replacement for wood, cladding, gallows brackets, pediments, fascia boards, rafter tails, finials, fencing and decking. Kedel has over 1,000 products in recycled plastics available on its website with a wide variety of profiles to choose from that could save you a lifetime of maintenance and replacement costs.

A notable product in Kedel's sustainable product range is fencing, that comes as fixed or portable panels, or you can buy the materials to make your own. You'll never need to replace a fence again. They are rot-proof and non-absorbent making them very hygienic and easy to clean. They don't chip, crack, or splinter, and are water and frost proof.

Ideal for education establishments and facilities management are Kedel's maintenance-free benches and picnic tables. They look like wood but perform like plastic, and the tables last at least five times longer than wood, making them a very attractive long-term

For companies willing to create a circular economy for plastics, look no further than Kedel.

For more information, please see below: T 01282 861325 www.kedel.co.uk







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- Floating solar
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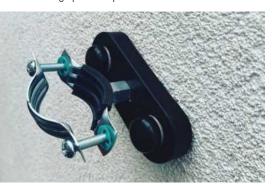


Protecting your investment, with awardwinning, sustainable products

external wall insulation (EWI) is one of the fastest growing areas within the UK construction industry. For time immemorial, timber pattresses have been used to secure the fixing of satellite dishes through to utility boxes upon reinstatement. This was until SWIFIX: an Exeterbased company came up with a brilliant, innovative design range that bypassed traditional timber methods in 2016.

Paul Brown is the Director and brains behind the operations, with an extensive background in leadership in senior management, starting his career as a plasterer completing EWI.

SWIFIX is a multi-award-winning company that designs cutting-edge solutions for securing external furniture through External Wall Insulations (EWI). Since its inception in 2016, the range has been extensively extended, including a recent, exclusive design partnership with SKY telecommunications for a



new product for securing cables and small pipework.

"We work with a broad range of customers from Architects, Local Authorities (LA's) to major contractors and system designers providing surefire solutions for securing external wall furniture, through insulation and cladding, across a range of properties, including retrofit, new build, and the off-site modular sectors.

"Our unique design approach has brought robust solutions to market, for securing external furniture through EWI. These include: satellite dishes, rainwater goods, canopies, light alarms, signage, cables, pretty much any item that needs reinstatement," explained Paul.

The SWIFIX range are PAS2035-compliant for quality assurance and with easy installation and added cost-efficiency, it's easy to see why they are the leading choice for many customers.

The products are regarded as industry-leading, shortlisted for the National Energy Efficiency Awards (2016): with many other accolades recognising innovation and Excellence in the Energy Efficiency Sector, and more recently, The INCA Innovation Award Winner in 2021. The Insulated Render and Cladding Association (INCA) is the recognised trade association for the EWI industry across the UK and awards are given for exceptional work in the industry. We asked Paul, in his own words what made SWIFIX products so special, "SWIFIX are recommended by many system designers as a product of choice, due to the fact that by using the solution and the way in which they are installed, they protect warranties and guarantees for the systems installed."



"The range provides a robust and watertight solution preventing ingress of water, which is damaging to systems. It truly offers a unique solution, unsurpassed by competitors, as it is suitable for many different formats and can hold greater weights. Overall, it is significantly cheaper than its competitors, offering considerable cost savings."

"I'm very proud of our green credentials: it is a very eco efficient-range, made from partially recycled plastics with all the parts are fully recyclable, along with the packaging, making our products very attractive in the age of sustainability."

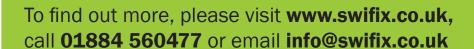
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All fittings meet stringent technical requirements by preventing the compression of insulation and providing a watertight seal. They are also approved by many leading manufacturers and organisations developing modern methods of construction to support the requirement for new homes in the UK.



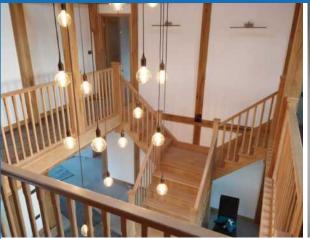








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Make your project possible

CON Safety Consultants Limited offers leading health and safety consultancy and construction statute advice services. The company prioritises and specialises in the highest levels of informed and intelligent advice, senior project resource allocation and compliance assurance. Informed by industry expertise, DCON Safety Consultants Limited knows that every project has potential risks, no matter what its potential benefits, so its team of highly experienced construction professionals helps to ensure clients' statutory conformity.

Upon gaining understanding of the specific needs, goals and desires of each client and their project, DCON Safety Consultants Limited is dedicated to implementing a design and construction management plan that will meet or exceed these requirements. And, DCON Safety Consultants Limited ensures that there is honesty, integrity, trust and professionalism underpinning every project.

Moreover, the company's services are centred on three delivery principles:

- Maximising Quality: The company implements proven health, safety and wellbeing strategies to help clients achieve high quality and cost-effective work commensurate with the design of their projects.
- Minimising Risk: The company effectively manages design and delivery risk on projects to match each client's desired risk level profile.
- Managing Compliance: The company relies on its extensive background working on a wide variety of projects to assist clients in developing, monitoring and maintaining compliance performance.

This excellent service would not be possible without the leadership of Diarmuid Condon, a construction industry leader who brings unique perspectives to encourage,



support and mentor the abilities of his colleagues. As a construction professional with a surveying background and experience spanning two decades, Diarmuid is emblematic of DCON Safety Consultants Limited's commitment to providing outstanding services to clients.

Diarmuid has contributed his invaluable expertise to over 400 projects over 20 years, with a client list including public sector departments, corporate owners, real estate developers, main contractors, design professionals and infrastructural bodies. With this incredible portfolio, Diarmuid is helping DCON Safety Consultants Limited to become a leader in health and safety consultancy across the construction industry.

Key to DCON Safety Consultants Limited's services is working as a Project Supervisor for the Design Process and CDM Advisor in various sectors across the Irish construction market. No project is too simple or too complex for the company's construction safety consultants, all of whom are construction professionals with an average of 20 years' experience in the built environment. The ability to maximise this knowledge

and skillset means DCON Safety Consultants Limited can generate distinctive and innovative ideas from traditional PSDP service inputs and outputs.

DCON Safety Consultants Limited also provides its main contractor clients with intelligent, practical, and reasonable physical site safety advice to support compliance and good practice adherence. Behavioural safety outcomes inform how the company approaches each solution with the contractor and their supply chain, identifying opportunities for improvement.

To complement this, DCON Safety Consultants Limited can also help with clients' health and safety strategy. Its holistic and integrated approach can help unlock substantial benefits for clients by providing a structured, objective and SMART framework for full optimisation through the creation of an environment that embraces health, safety and wellbeing.

This means DCON Safety Consultants Limited helps clients to improve their health, safety and environmental performance; enhance staff satisfaction thanks to improved performance; improve risk management and corporate governance with a clear audit trail; gain confidence from long-term planning, better sustainability and performance; and improve overall corporate reputation, including greater staff satisfaction and a more efficient procurement and supply chain.

If you are interested in finding out more information on DCON Safety Consultants Limited's full range of excellent services, head to the website or get in touch directly using the contact details below.

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LS Products BV to introduce new Autonomous range in 2024

n this issue of Building Update, we are pleased to feature LS Products BV as our Landscaping Product Company of the Year.

LS Products BV is the manufacturer of the innovative Eco Clipper electric mower system that was introduced for the turf grower industry in 2018.

Due to the fact that all the mowers in the range are electrically driven and use a special mowing deck design that incorporates small mowing blades, the Eco Clipper range delivers fantastic contour following and has the capability to disperse clippings well even in wet grass.

Furthermore, because of the high-speed mowing system, productivity is inevitably higher and fuel efficiency better due to the small blades and electric drive. The machine is very quiet and versatile under different conditions such as dewy grass and weeds.

The Eco Clipper® Mowing System evolved from the mowing system that was originally developed in the nineties on the turfgrass farm of the Leijenaar family in the Netherlands. At that time, the electrically driven 10m wide rotary mower was a revolution for the turfgrass industry, and up until 2008 there has been various models of this rotary mower developed and marketed by Leijenaar Products BV.

In 2019, the Eco Clipper range was successfully introduced to turfgrass farms across Europe and then in 2020 they introduced the 14.11-meter-wide Eco Clipper: RM14 Butterfly Mower and the Eco Clipper TM14 tri-deck mower that were both revolutionary mowers for the turfgrass growers and sports ground sectors.





Syb Leijenaar is the Managing Director of LS Products BV and has a vast amount of experience that is deeply rooted in mechanical engineering and mechatronic systems design, and is one of the creators of the Eco Clipper range. We asked Syb how the company has fared over the last 12 months and what plans it has for the future.

"The last 12 months have been slower business wise, although it seems business is picking up since summer. As we are an agile company, we used the opportunity to spend more time on new developments. Our current developments are mainly focused on autonomous large area mowing. Our autonomous mowing system will be introduced in the coming year. We offer a 309cm or a 513cm wide Eco Clipper mowing deck where the power comes from either a diesel generator or a 61kWh battery pack."

"We are keen to increase productivity in large area quality mowing, hence lowering the mowing costs for our customers. For turfgrass growers and sports ground managers, we already have the most productive equipment in the market due to the large cutting width and high possible mowing speeds. For the autonomous mower it is important that it can be operated safely without immediate supervision otherwise it won't save labour. Therefore, we have partnered with a Danish firm that fully focuses on safe operation of autonomous equipment in the field."

Due next year, the Eco Clipper Autonomous Mower uses three different types of obstacle detection: camera; lidar; and radar for its safety in dusty environments. The new Autonomous range will meet speeds of up to 16km/h and surpasses all safety standards with its cutting-edge obstacle detection technology.

"Over the next few years we expect to grow gradually in the sports ground market. We receive strong feedback from our users stating that they like the capacity, quiet running and economic use of fuel. In 2024, we will be introducing the autonomous mower on a couple of selected farms. We want at least a year of real-life experience before we introduce these systems to a wider audience," added Syb.

LS Products and its Danish partners are really pushing the boundaries in autonomous mowing solutions, and the next five years are looking very fruitful for both businesses. In closing, we asked Syb how he felt receiving our award.

"I feel honoured being selected for the Landscaping Product of the Year Award. When you work with these products every day, you no longer notice that they are different. This award reminds us that we stand out. We are proud of that."

For more information, please see below: info@ecoclipper.com https://www.ecoclipper.com

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odCon Cabin Trader was formed in 2017 by Alan Willetts of whom has 25 years experience of working for some major manufacturers in the Modular & Portable Building Industry.

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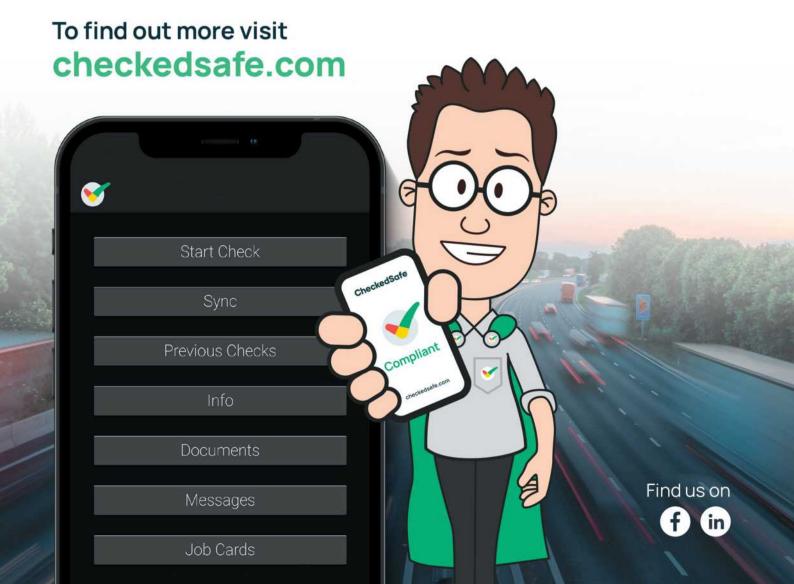
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Unrivalled professional expertise: Wakefield's expert-chartered surveyor

ennell Green & Bates is a chartered mineral, waste, energy and building surveyors practice, with a specialism in project co-ordination and management in the construction and mining industries.

The company had evolved substantially since its inception in 1875 when founders Mr Fennell and Mr Green, took over the practice from the eminent mining engineer: Mr J Tolson White.

Under the expert direction of the current director, the company has expanded exponentially, employing experienced staff with chartered surveying expertise. From its convenient central base the UK in Wakefield, West Yorkshire, customers can be reached easily within three hours, excluding the southern counties of Devon and Cornwall, which takes a little longer.

As leading specialists in construction project coordination and management, the company's range of services includes: building surveys, land condition surveys, coal and other mining reports, contaminated land audits, land and mine surveying, geotechnical advice and site investigation.

To allow for a more streamlined process, the company has recently embraced the digital era, by moving its substantial archive, documentation and filing systems to a more secure online storage. This has already provided a more efficient service for its large customer base of: self-build, SME home builders and commercial developers, farmers and landowners.

"Experience in all types of land and former use with a large archive of material to research, helps inform



modern solutions to ground conditions problems," says company Partner, John Carlon and keeps Fennell Green & Bates ahead of the competition

"Our experienced staff are familiar with mining law, land law and regulation and redeveloping land Experience in subsidence identification from mining and treating the effect, is highly valued by our customers," elaborates John.

It is this winning combination of experienced staff, with knowledgeable areas of expertise, with access to extensive archived documents and drawings, that has cemented the company as a leading specialised

Enlisting the guidance of an experienced chartered surveyor, like Fennell Green & Bates, at the early stages of land development or building property can mitigate against further challenges. Drawbacks could include: mining induced ground conditions,

contamination and the boundaries of the site, but through informative advice, customers can make detailed, informed decisions.

It is these important, expert risk assessments that can determine whether land use can be developed further to what the client chooses.

"We can advise on developments in former coal mining areas and solutions to stabilise land from any mining or industrial use. Our coal mining risk assessments can be included with future planning applications in areas of high risk as identified on the Coal Authority data base.

We offer competitive, cost-effective solutions to most land condition problems. Our latest services include: level 3 structural surveys, contaminated land reviews and valuation.

From its Wakefield base, this experienced chartered surveyor practice has helped a large diverse customer base across the UK and according to John, is wholly focussed on helping companies, especially smaller ones to succeed, "The plan for the future is to grow the practice and help the smaller developer to find cost-effective solutions to ground conditions and contamination."

For further information, please see the details below: . T 01924 255666 M 07483 164372 fennellgreenandbates@gmail.com www.charteredsurveyorswakefield.co.uk



FGB Fennell, Green & Bates

Fennell Green & Bates Chartered Surveyors is a 150 years old practice based in Wakefield. At FGB, we specialise in building condition surveys, house structural surveys, project management, town & country planning, coal mining risk assessments, site investigation and remediation of brownfield land.

Fennell Green and Bates have been involved in over 1,740 projects over the past 22 years dealing with contaminated land, ground stability issues, phase 1 contaminated desk top studies, phase 2 site investigation projects, coal mining risk assessments and soil sampling for housing, commercial and industrial developments in north of England and the Midlands. Our practice also acts as mineral advisors to several building materials companies and that work has taken our surveyors all over the UK and to Ireland, Europe, Russia, South Africa and Australia to work on a wide range

At present we are managing the remediation of a glass works tip on behalf of a client for the site to be used as housing after the materials on site have been processed and re-engineered on-site for the development platform. We have recently completed the verification of the works for a medium sized housing development in Yorkshire in a former quarry that has been backfilled with engineered

Our team is experienced in all types of site engineering and soil management that includes materials testing that can save costs due to the re-use of these soils and a reduction in muck away.





Fennell Green & Bates

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Learn Ecology offers a range of informative, impactful educational programmes and consultancy services across the UK that ultimately aim to engage everyone in the protection of UK wildlife and habitats.

It's extremely professional and knowledge team hold key values in creativity, honesty, integrity, and responsibility as they work together with school children, university students, and aspiring ecologists to change the way we live for the better.

Learn Ecology has an extensive range of educational experiences suited for all ages and experience levels. From one-off activities and worksheets to survey workshops, guest lecturing and talks, these services can also be extended into a more bespoke service where courses can be integrated into the curriculum of schools, colleges, and universities.





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A cut above the rest

In this issue of Industrial Solutions, we are thrilled to feature CAMB Machine Knives International for its Commitment to Excellence in consistently supplying high-quality knives to the global machine knives industry.

Established in 1989, CAMB Machine Knives has served a broad range of industries for many years. From initial start-up to present day, CAMB has grown significantly boasting an international reach with a network of exporters and carriers and offices and agents based in Europe, New Zealand, South Africa and many more countries.

However, it has not always been plain sailing for the company. CAMB has overcome many challenges to remain the industry's best and this award only serves as benchmark to its excellence and continuous improvement through adversity.

We spoke to Neil Chapman, Technical Director at CAMB Machine Knives, who we believe has shown great courage amidst adversity over the past 12 months.



Neil explained that he and Darren were made the new company directors while the founder/owner Jerry Milner resigned in November 2022. Unfortunately, in June 2023, Jerry passed away. "Jerry was more than just a boss to everyone who worked here; he was a friend and a mentor. Now, we have big shoes to fill."

Through hardship, Neil and his team have done extraordinarily well to successfully steer the company forward and to achieve a record-breaking year. "Our forecast was conservative as there has been an increase in sales for the last few years due to COVID-19 and the uncertainty of businesses staying open during lockdown. We found many customers wanted to keep stocks on-site therefore, sales increased and we expected this to return to normal and sales decrease a little," added Neil.

Since the unfortunate passing of Jerry, Neil was appointed as Director alongside Darren Hitchings, who between them, have a combined 40 years of experience in offering the same high-quality service to customers around the world. Together, they have worked hard to boost employee morale and attract new business since Jerry passed.

CAMB produces an extensive range of high-quality machine blades for all industries that come in many different types, including: Circular Knives, Special Shape Knives, Top Dished Knives, Bottom Knives, Toothed Knives, Guillotine Knives, Granulator Knives, Confectionary Knives, Tray Form Blades, Anvils, and much more, from the food industry to reclamation.

"We hold a lot of stock consisting of over 500 different knives, mostly for the poultry and food



industry. This means we can accommodate custom orders that require quick lead times by modifying our blades for a specific use case. We also supply circular Microteeth knives for the poultry industry, and testing has shown our wear resistance is very good and with very competitive pricing," added Neil. These knives, in reference, include Circular Scalloped Microteeth Knives and replacement knives for many makes and models of machines.

With lots more in store for the company in 2024 and beyond, Neil explained some of their short and long-term goals. "In the short term, we are reviewing every process to help us streamline processes. In the long term, we want to invest in new machinery to expand our machining capabilities. We are extremely honoured to receive such an award, thank you. It is great to see our hard work over the last 12 months has paid off and getting the recognition the staff deserve."

For more information, please see below: T 01454 322178 sales@camb-knives.co.uk https://www.camb-knives.co.uk

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Husband and wife team, Jim & Tina have recently visited DOYMA in Germany to find out about the innovative products that DOYMA have been developing

pipe work need to be permanently sealed. In the case of extraordinary pipe dimensions or special thermal, chemical or physical requirements, sealing systems in the form of a special construction are the required solution.

Service Sealing Solutions Ltd has a large range of DOYMA products that come with a 25-year warranty. DOYMA product brochures are available on the website and include products that have been supplied to some of the UK's largest projects such as HS2 and Kings Cross in



London. DOYMA has recently released its new generation Curaflex Nova® gaskets, which are the perfect solution for any professional tradesman instantly looking to solve sealing problems and can be adapted to multiple applications.

Service Sealing Solutions also supplies HKD products, which are now owned by DOYMA. HKD manufacture a large range of pipe sealing systems and service conduits that are guaranteed to withstand up to four bars pressure. HKD systems have a sealing solution for service conduits cast into concrete without the sleeves. They are supplied and ready to use, requiring no site preparation work prior to installation. With options such as KE Socketless service conduits, KG Wall Ducts and Floor Ducts, together with KG Twin Sockets for installation in pump sumps, HKD products are ideal for situations where suitability for thin-walled concrete structures is vital.

For more information, please see below: T 01952 510050 www.servicesealingsolutions.co.uk





Deep hole drilling experts





n this issue of Industrial Solutions, we are delighted to select UNISIG for our Machinery Excellence Award 2024.

UNISIG is an industry-leading American producer of deep hole drilling machines. The company supplies a large variety of customers from aerospace and automotive to energy, firearms, hydraulic cylinders, military, medical sectors, smaller bespoke companies and large original equipment manufacturers (OEM.)

With unapparelled installation capabilities across Europe, Asia and America, UNISIG has the expertise to provide advanced precision-driven machinery for all jobs, with its complete deep hole drilling solutions that range from machinery to tools and automation.

The drilling capabilities include: gun drilling, BTA, counterboring/reaming, trepanning, pull boring, skiving and roller burnishing, bottom forming, bottle boring and much more. With a wide range of stock machinery lines for diverse manufacturing needs, UNISIG can also provide bespoke-engineered machinery across all applications.

The American heavyweight was established in 1981 and since that time, has built up to a pole position across the global industry with its renowned production of gun drilling and deep hole drilling machines. Entrust Manufacturing Technologies acquired UNISIG in 1995 and then moved the company to its purpose-built headquarters in Milwaukee, USA.

Their US Milwaukee facility was expanded by over 100,000 sq. ft. in 2019 to keep up with increased

production capacity demand levels. The CNC grinding machine also supports greater production, alongside regular upgrading across the production facility. The dedicated design engineers at the UNISIG Tech Centre in Milwaukee are more than happy to build customised drilling machine orders, from prototypes to finished machines.

We spoke to Philipp Steimle: Sales and Service manager for Europe to ask more about company developments, "Due to ongoing supply issues, our company is expanding its own manufacturing department. The Kellenberger CNC grinding machine we have installed will allow us to finish all the drilling spindles in-house. We have also installed a lasercutting machine, a CNC press brake and welding stations so that we can do all the guarding and coolant reservoirs in-house to avoid delays in our machine building."

"The UNE6 series for medical instrument drilling with its fully integrated automation is a game changer for the industry and is proving highly popular in the market. We have, and continue to invest in more inhouse production rather than external third parties to keep on top of our orders."

UNISIG is a clear market leader with a commitment to excellence to all customers. From quick machinery and part shipping orders delivered around the world, to meticulous service and repair jobs (conducted on-site and remotely), all jobs are carried out by an expert installation team made up of UNISIG engineers.

The recent addition of two new SSI Schaefer LOGIMAT® vertical lift modules (VLM) in the parts

warehouse have further enhanced the already-excellent customer service. The storage units hold up to 28 tons of spare parts each providing welcomed streamlined organisation and tracking. UNISIG operators can now effortlessly access parts inventory on the touchscreen and the VLM moves the correct tray forward, whilst a laser then selects the precise bin and location of the required part. This use of automated technology has optimised the inventory storage capacity and created a smoother, more accurate retrieval system.

UNISIG leads the way in expertly engineered, highperformance gundrilling. Another prime example of this is through the use of the Dual-Spindle gundrilling machine that comes with counter-rotation (UNE12-2-750-CR). This has impressive features that include the two spindles for advanced-precision gundrilling to 12mm in diameter and 750mm in depth, at 12,000rpm. And, with capabilities to produce over 2,000psi coolant pressure, with integrated chip collection system and a touchscreen control panel, the characteristic counter-rotation of cylindrical workpieces provides next-level hole straightness that you've never seen before.

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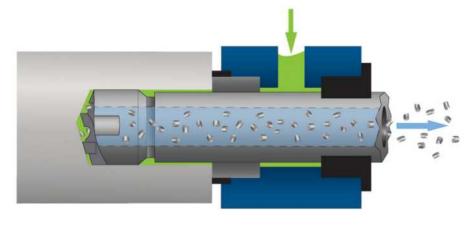
BTA Drilling: Brazed Versus Indexable Tooling

eep hole drilling applications can be approached in several ways, but one of the most effective methods is often BTA drilling. BTA stands for Boring and Trepanning Association, although it is sometimes referred to as STS or Single Tube System drilling. Unlike gun drills or twist drills a BTA drill features internal chip removal, which has advantages in both productivity and hole quality.

The BTA drill head has multiple carbide cutting edges and guide pads mounted to it. Open spaces are designed into the head for chip removal, and chips are evacuated through the drill tube the head is threaded onto. Pressurized coolant surrounds the drill head in operation, and is key to forcing chips through the head and out the drill tube. This method of chip evacuation allows for a very clean and reliable process with excellent surface finish and high drill feed rates - typically 5-7 times faster than gundrilling at the same diameter. No peck cycles or feed interruptions are needed, resulting in reduced machine time while drilling extended depth-to-diameter ratios even greater than 40:1.

BTA drills are generally available in two forms: brazed or indexable; and tool selection is dependent upon several factors. As the name implies, brazed tools involve brazing a carbide insert and guide pads onto a steel body, while indexable BTA drilling tools have carbide inserts either directly mounted to the head with a retention screw or seated in a cartridge that is mounted to the tool.

Hole diameter is the initial consideration when determining whether to use brazed or indexable BTA drills. For small hole diameters



– generally 12 to 20mm in diameter – brazed tools are often the first choice as it's difficult to make small inserts and screws strong enough to withstand the torque and forces of BTA drilling. (Manufacturers of BTA drilling tools continue to make improvements in indexable BTA heads as small as 8mm in diameter, however).

Brazed tools offer extremely close tolerances and excellent surface finish as the insert and guide pads are mounted and then ground to the specified diameter, providing almost perfect concentricity and cylindricity. Ease of use is also a benefit – simply attach the head to the drill tube and discard it when it has dulled or failed. If you experience a tool failure, the investment in drill head isn't as costly as repairing or replacing an indexable drill head. Finally, an indexable BTA head can only be as accurate as the tolerance of the inserts themselves; but a brazed head has been ground to a very precise tolerance from the manufacturer.

By contrast, hole diameters starting at approximately 20mm favor indexable tools, primarily for economic reasons. Replacing larger diameter brazed tools is expensive, whereas indexing an insert and guide pads gives an easy extension on the tool's life. Indexable insert manufacturers also offer an exhaustive range of carbide grades, coatings and chip breakers for application-specific advantages.

The placement of the indexable inserts on BTA drill head varies by diameter and by manufacturer, and can include one or multiple inserts mounted directly to the head or set in a heat-treated cartridge, which is then mounted to the head. Guide pads are typically mounted the head to counter the drilling forces and burnish the hole during drilling. Indexing, or rotating, a direct-mounted insert is as simple as loosening the retaining screw and turning the insert to expose a fresh cutting edge. If the insert and pocket were made with tight tolerances, your cutting diameter should remain reasonably consistent.

Cartridge-mounted inserts, however, typically incorporate a shim or other adjustment system to allow for a much more precise diameter setting after indexing inserts and guide pads. This process does require additional equipment, however, such as a micrometer and stand or tool presetter – as well as the skills needed to accurately make the necessary adjustments.

Whether you select brazed or indexable BTA drills for your deep hole drilling application, you will be rewarded with high feed rates and process reliability, along with minimal centerline deviation and excellent hole quality.

Further information on all machines and the complete UNISIG machine program is available at: www.unisig.com or follow the company on LinkedIn and Twitter (@UNISIG).



Taking you up in the world

Direct Hoist has scaled new heights with the addition of a bespoke training centre at its Lincolnshire site offering both familiarisation and NVQ Level 2 courses in hoist installation.

The company offers training on hoists & mast climbers manufactured by both GEDA and Electroelsa with lifting capacities available of between 200kg and 5,000kg depending on the manufacturers used. The new classroom and training tower facility is used to teach candidates both the theory and practical elements of assembly and disassembly of these manufacturers mast climbers & hoists.

The training courses cover up-to-date industry working practices, legal requirements and working equipment knowledge. The on-site facility includes a 10m high training tower, with capacity for transporting a two-tonne platform hoist, with full load to full height, with expert tutors offering hands-on optimal safety training.

The more experienced industry students are offered a two-day specialist familiarisation course in theory and practical assembly and

disassembly of various lifts, with a further week-long course available for deeper understanding of erecting and dismantling hoists. Students are examined by an external assessor at the end of the course and will receive an industrially-recognised certificate, if successful.

Direct Hoist's recent expansion into training is testament to its industrious, hardworking team, who always go the extra mile. As a committed living wage employer, Direct Hoist sees its workers as the backbone of the company. But it's not only salaries that are supported, Direct Hoist recently trained some of its staff as Mental Health First Aiders, further signalling its commitment to the Workplace Mental Health Charter, through staff wellbeing.

All new trainees are placed on NVQ courses, rigorous health & safety training, and further manufacturer courses. More senior staff hold the NVQ level 3 qualifications, which is viewed similarly to the CSCS gold card on construction sites, and as Rob explains, there are many things to learn, "It's surprising how much there is to learn for hoist installation,

even for experienced construction workers and managers. We need to know load calculations, equipment specifications, whether there are any voids below grounds or obstructions (such as telephone lines) above."

"Right from the start, new trainees will learn about the specialised nature of construction hoists – including product types, electrical systems, fault-finding, assembly, disassembly and reconfiguration into alternative layouts."

There are more training programmes planned for the future such as: electrical safety and working at heights. Direct Hoist can help companies scale the heights and take you up in the world.

In May 2022, Direct Hoist became the UK distributor of Electroelsa, an Italian manufacturer of mast-climbing work



platforms (MCWPs), transport platforms, material hoists and construction hoists. Rob Wilson commented, "Electroelsa are a top class manufacturer who are leading the way forward, especially with their hoist & mast climbers having data logging technology so if there is an operational problem on-site, a diagnosis can be carried out remotely from anywhere in the world (if need be) on a PC or app on our engineers phone as it's vital to minimise downtime on-site, while maintaining efficiency, cost and ease of use."

At Direct Hoist's recent open days, the Electroelsa PM46 (MCWP) took centre stage on the 10m training tower and received glowing feedback. Elsewhere the expansion of the Electroelsa hire fleet can now be seen on a city skyscape near you, its signature vivid yellow is hard to miss. Direct Hoists' future is looking bright.

For more information, contact the team today: T 01724 781647 info@directhoist.co.uk www.directhoist.co.uk









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Providing solutions for your force or torque measurement applications

Interface Force is an internationally recognised brand and decades of experience have gone into making Interface manufactured load cells the benchmark for thousands of users around the world, and Interface Force Measurements was established in 1996 by Neil Johnstone.

Based in Crowthorn, Berkshire, Interface Force distributes to the whole of the UK & Ireland, but also overseas, especially into Turkey, Greece and the Middle East. The company is a primary distributor for Load Cells manufactured by Arizona-based Interface Inc., and it also supplies their Torque Transducers, associated electronics, multi-axis load cells and the XSensor Pressure Mapping systems.

The global Interface Inc. is represented by a large network of distributors outside of the US, and they have requested products that are designed and manufactured in metric, with the precision and accuracy of all Interface products. These products are designed for an international buyer and user, and all specifications are in metric specs, a global standard for force measurement products.

Interface Force work mainly with aerospace, automotive, and motorsport companies, and Business Development Manager Tony Rokins told us, "We work closely with companies which are undertaking research into product development, and so this includes universities and also medical companies who need load cells for weighing saline bags – we

have a very wide and varied client portfolio."

In this crowded industry, Interface load cells and torque sensors have a hard-won reputation for reliable, accurate and repeatable test results. The range of pressure sensors and pressure mapping systems from industry leaders GP50 and XSensor back this reputation.

Tony continued, "With regards to force measurement, our load cells are preferred by aerospace companies because they are highly accurate, and the results are very repeatable. Also, the devices themselves are extremely reliable and so they are looked on very favourably by both automotive and aerospace manufacturers in particular."

Interface Force is currently re-launching its XSensor High Speed Pressure Mapping System – the company offers a range of pressure mapping systems that can be applied to anything from impact testing to pressure testing tires, runways, beds,





seats and much more. The XSensor system is the first system design to allow product designers and safety testing engineers to see, record and evaluate the distribution of force from high-speed impacts on safety equipment such as helmets and body armour.

The system is particularly popular with automotive and aerospace seating

and aerospace seating manufacturers as evaluating the performance of helmets and other protective

equipment designed to prevent injury requires detailed understanding of the pressure distribution on the body surface during dynamic impacts. Xsensor's high speed HS Impact system combined with the thin conformable sensors

allows customers to accurately measure those pressures and evaluate how different design configurations affect pressure distribution on impact.

In addition to this, the system is also used by manufacturers of office seating, companies that develop seating for the home, and bed manufacturers.

In spite of its success in the industry, Interface Force is very much looking to future development.



Tony informed us, "We are building new Applications which are based around renewable energy, and we are also developing Cloud-based, Wifi and Bluetooth data acquisitions by making our devices wireless. This would mean customers being able to collect data from anywhere in the world via an App."

This ever-growing comprehensive range of indicators, signal amplifiers, data loggers and wireless transmitters has been designed to complement the extensive range of load cells, torque transducers and pressure sensors, and the range has developed to ensure that customers have access to the most accurate, up-todate, and cost-effective devices available.

Another new development is in the Airport environment, where Interface Force have begun to provide wireless monitoring of equipment on, for example, luggage carousels, and this product among many others have helped Interface Force to have a very successful past if

a very successful past 12 months especially.

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